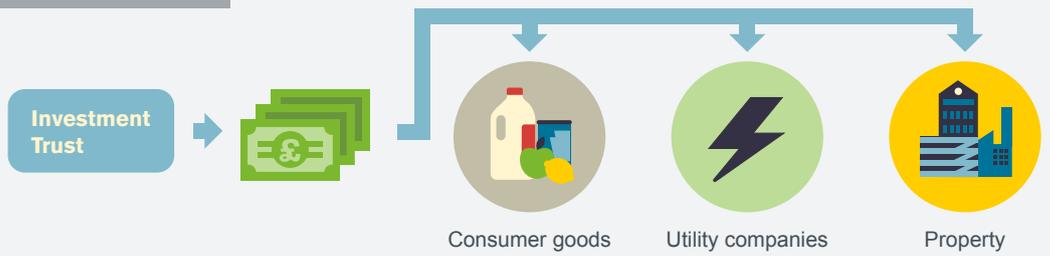
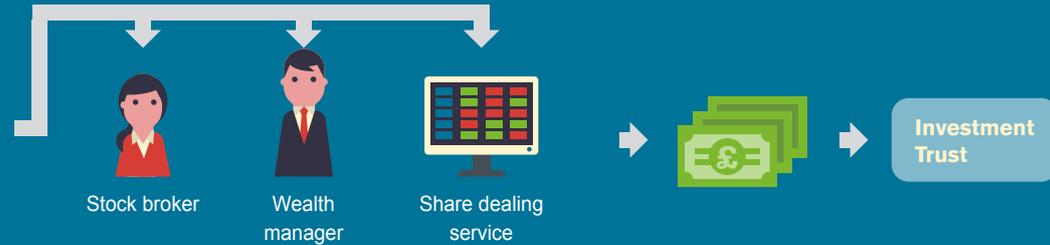


WHAT IS AN INVESTMENT TRUST?

An investment trust is an investment company - a type of collective investment, listed on the London Stock Exchange.



Investors



Like any other company listed on a stock exchange, an investment trust has shareholders. These are the trust's investors.

The investor will invest via an intermediary service, such as a wealth manager or stockbroker, or directly, using a share dealing service.

Investment trusts are similar to other listed companies, with a board and professionals who carry out the business activities.



For most trusts, the independent board selects a professional fund manager to run the trusts investments.

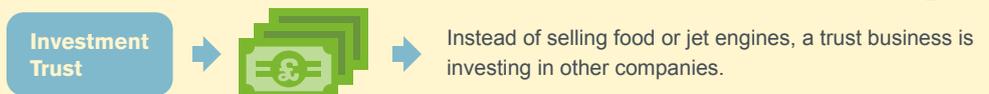
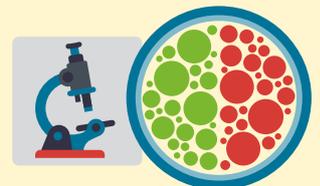


Fund manager



Professional managers provide skill and expertise to help maximise the trust's investments.

The independent board will scrutinise all of the fund manager's investments and offer strategic support where necessary.



HOW MANY

(Source: Association of Investment Companies, January 2017)

HOW MUCH

317

The number of investment trusts in the UK.

13

The number of trusts managed by Janus Henderson Investors.

£155bn

The amount of money managed by these investment trusts.

£5.85bn

The assets in investment trusts managed by Janus Henderson.

RESEARCH

Before investing in an investment trust, it is a good idea to do some research. Information about investment trusts can be found in lots of places, from a national newspaper supplement through to specialist or fund manager websites.



Newspaper



Website



Magazines



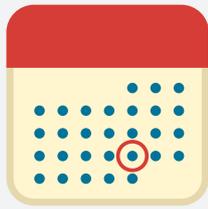
Conversations



Financial Advisor

HOW DO THEY MAKE MONEY?

Investment trust will have a clear objective:



Income



Growth



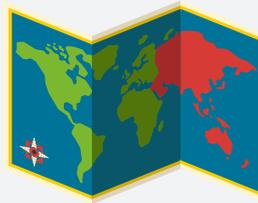
Income + Growth

All trusts are likely to be positioned to aim for medium - long-term growth.

Investment trusts can offer access to a wide range of markets and asset classes.



Global



Region



UK

A portfolio may contain a wide range of investments, or may take a more focused approach.



Retail



Utility



Transport



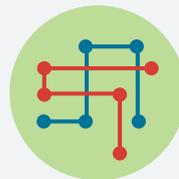
Start ups



Fixed income



Tech



Infrastructure



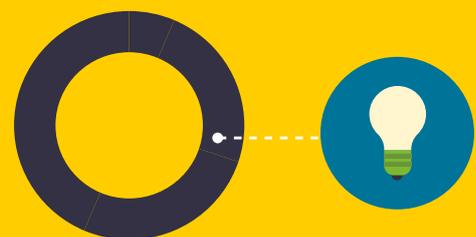
Energy

DIVERSIFIED



There are trusts that invest in companies across a number of industries and countries.

SPECIFIC



There are also trusts which focus specifically on a particular sector or asset class.

WHAT ELSE DO YOU NEED TO KNOW?

As with any investment there are different risks to consider and costs involved. Investment trusts can be low cost and shares in a trust can be bought in a tax-efficient ISA, while the risks will vary depending on the type of trust.

COST



Management charge



Each trust will pay a management charge to the professional fund manager based on the value of the assets in the trust. For some trusts, a performance fee may be paid.



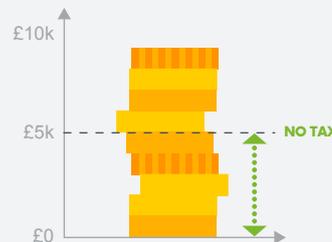
Fund manager



Share dealing charges + Stamp Duty



There are likely to be share dealing charges when shares in a trust are bought and sold. This charge will vary depending on the service you choose to trade shares, but may be as little as £10. Investors can also pay stamp duty tax when buying shares.



No tax on the first £5000 of dividends



When dividends are received from an investment you don't pay tax on the first £5,000 of dividends you get in the tax year (from 6 April to 5 April the following year). Above this allowance the tax you pay depends on which Income Tax band you're in. Investing in an ISA tax wrapper exempts investors from income tax above the £5,000 limit and Capital Gains Tax.

RISKS



Across all trusts, the share price can rise and fall. This is also the case for any income paid out by an investment trust.



The risks of individual trusts will vary and will often change in relation to the potential reward available.



The amount of risk you take will often depend on the type of asset invested in or the number of underlying assets.



How easily and quickly fund managers can buy or sell the underlying asset (known as liquidity) also affected risks.

The value of an investment and the income from it can fall as well as rise as a result of market fluctuations and you may not get back the amount originally invested.